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An exclusive membership newsletter published by California Canning Peach Association the cooperative bargaining association in the canning cling peach industry.

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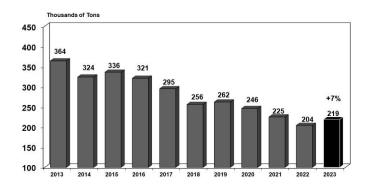
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CALIFORNIA CLING PEACH CROP UP 7% FROM 2022

Based on the final 2023 delivery report issued by the California League of Food Producers, cling peach deliveries during the 2023 harvest amounted to 219,173 tons, up 7% from last year's 204,440 ton crop This represents a 3% increase over the industry's 212,333 ton Block x Block estimate in June. The statewide average yield amounts to 16.3 tons/acre, up 1.3 tons/acre from last year's 15 ton yield. Looking at yields by area, the Yuba/Sutter area averaged 15.6 tons/acre (+9%) while the Modesto area averaged 17.2 tons/acre (+6%). The Kingsburg area yield amounted to the largest increase with 18.8 tons/acre this year (+24%). The 2023 yields by varietal group ranged from a low of 12.9 tons/acre in Extra Lates (-14%) to a high of 18.7 tons/acre for Lates (+7%). Extra Earlies posted the largest percentage increase in yield with 14.5 tons/acre this year, up 22% from last year's 11.9 ton/acre. Fruit quality was generally very good although some earlier varieties experienced increased split pits and some issues with soft fruit developed in mid-August. The 2023 statewide total offgrade was just 2.4%, nearly unchanged from last year's 2.3% average offgrade level. CCPA members delivered 13,329 tons of mechanically harvested fruit this year which amounts to 9% of our total delivery volume.

California Cling Peach Delivery Trends Total Tons to All Processors

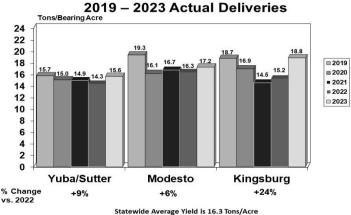


2023 Season Results

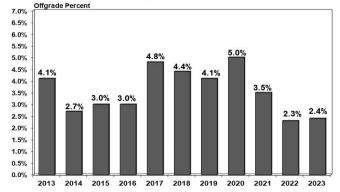
| Tonnage by Area | | | | | |
|---------------------------|-------------------------|------------------------------|--------------------|-------------------------|-----------------------|
| <u>Area</u> | Bearing <u>Acres</u> | Blk x Blk <u>Estimate</u> | 2023 Deliveries | % Change vs Estimate | Yield/ <u>Acre</u> |
| Yuba/Sutter | 8,341 | 127,568 | 130,331 | +2% | 15.6 |
| Stockton | 688 | 11,978 | 11,152 | -7% | 16.2 |
| Modesto | 3,162 | 54,948 | 54,502 | 11% | 17.2 |
| Kingsburg | 1,233 | <u>17,839</u> | 23,188 | +30% | <u>18.8</u> |
| TOTALS | 13,424 | 212,333 | <u>219,173</u> | <u>+3%</u> | <u>16.3</u> |
| Tonnage by Varietal Group | | | | | |
| Varietal Group | Bearing <u>Acres</u> | Blk x Blk <u>Estimate</u> | 2023 Deliveries | % Change vs Estimate | Yield/ <u>Acre</u> |
| Extra Early | 3,177 | 45,963 | 46,092 | N/C | 14.5 |
| Early | 2,952 | 41,998 | 45,900 | +9% | 15.5 |
| Late | 5,679 | 100,628 | 106,346 | +6% | 18.7 |
| Extra Late | <u>1,616</u> | 23,744 | 20,835 | <u>-12%</u> | <u>12.9</u> |
| TOTALS | 13,424 | 212,333 | 219,173 | +3% | 16.3 |

California Cling Peach Yield Trends Statewide 25.0 20.0 17.2 16.3 18.1 17.8 16.3 16.3 17.1 15.4 15.3 15.0 16.3 16.3 16.3 17.1 15.4 15.3 15.0 16.3

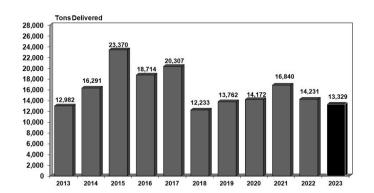
California Cling Peach Industry Yield/Acre Comparison By Area 2019 – 2023 Actual Deliveries



California Cling Peach Production Total Offgrade Percentage



CCPA Member Delivery Information Machine Harvested Fruit 2013 – 2023



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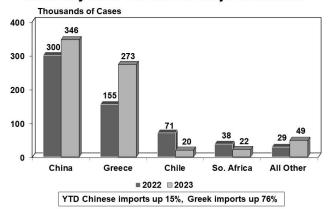
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 «City», «State» «Zip»

JUNE/JULY IMPORTS UP 20%

Canned peach imports for June thru July total 709,728 cases, up 20% from last year's June/July volume of 593,291 cases. China continues to be the leading importer with 345,916 cases this year (+15%) while Greek imports posted the largest gain for June/July with 272,969 cases (+76%). Import volumes from Chile, Spain, and South Africa all posted declines for June/July. However, Dole Packaged Foods has ramped up imports from their repackaging operation in Thailand. The California canned peach industry continues to emphasize the importance of maintaining the 25% Section 301 tariffs on Chinese canned peach products not only to help offset the Chinese canned peach industry's unfair pricing in the US market but to also reduce the cost disadvantage the California industry faces vs. Chinese suppliers due to the US government's 25% national security tariff on imported tinplate steel.

| Canned Peach Imports June – July <u>2021 – 2023</u> % | | | | | | | |
|--|--------------|----------------|--------------|-------------|--|--|--|
| Country | <u>2021</u> | <u>2022</u> | <u>2023</u> | Change | | | |
| China | 102,478 | 300,418 | 345,916 | +15% | | | |
| Greece | 332,331 | 155,375 | 272,969 | +76% | | | |
| Thailand | 0 | 0 | 22,776 | N/A | | | |
| Chile | 91,310 | 70,787 | 19,778 | -72% | | | |
| Spain | 17,568 | 22,727 | 19,116 | -16% | | | |
| South Africa | 71,527 | 37,718 | 22,232 | -41% | | | |
| All Others | <u>8,812</u> | <u>6,266</u> | <u>6,941</u> | <u>+11%</u> | | | |
| TOTALS | 624,026 | <u>593,291</u> | 709,728 | <u>+20%</u> | | | |

Comparison of Canned Peach Import Volumes June-July 2023 vs. 2022 for Major Countries



T OCH TION

PLAN TO ATTEND FALL DISTRICT MEETINGS

DICTRICT/ADEA

All CCPA members and industry guests should plan on attending the Association's Fall District Meetings in November. The program will include a review of our 2023 season results, the current marketing outlook for 2023/2024, and the industry's projected supply/demand position for future years. We will also plan to recognize the Association's 2023 Quality Award winners and the growers who came closest to their 2023 prethinning estimate. The schedule for our 2023 District Meetings is shown below:

| <u>DISTRICT/AREA</u> | <u>DATE & TIME</u> | <u>LOCATION</u> |
|---|--|---|
| 1, 2, 3, 4 & 5 Yuba City, Marysville, Wheatland, Gridley & Live Oak | 2:00 p.m. Tuesday, November 14 th | Ag Commissioner's Office 142 Garden Highway Yuba City |
| 6, 7, 8 & 9 Linden, Escalon, Modesto, Ceres, Hughson, Denair, Merced, Cortez, Livingston & Turlock | 10:00 a.m. Friday, November 17 th | Stanislaus County Ag Center Corner of Crows Landing & Service Rd. Modesto |
| 10 & 11 Kingsburg & Visalia | 2:00 p.m. Thursday, November 16 th | Kearney Ag Center 9240 South Riverbend Parlier |

OF INTEREST

• Del Monte Foods has reported on their 1st quarter results for the 2023/24 fiscal year. Sales were up 18% to \$356 million. Gross margins of 18.2% declined from year-ago levels driven by inflation. Del Monte implemented a 4% price increase on July 31 to restore margins in future quarters.